

In working with teams at Henley Management College, Dr Belbin coined the term 'Apollo teams' for teams made up of high-intellect individuals who spent a lot of time engaged in abortive debate. In 'Management Teams: Why They Succeed or Fail', Dr Belbin comments that: 'The lack of coherent teamwork nullified the gains of individual effort or brilliance'.

So too in Google. Whilst the 'average intellect' teams didn't appear to work so efficiently, their understanding of one another's moods and emotions helped establish trust and various other factors needed for success.

Group norms

The researchers discovered that 'group norms' were significant – in other words, the traditions, standards of behaviour and other unwritten rules which govern how people function when grouped in teams. For example, this included conversational turn-taking, or adding time at the beginning of the meeting for team members to chat informally. After studying the groups for more than a year, the researchers found that being able to influence the cultural norms of the group was key.

Five factors for team success

Using their findings about group norms as a starting-point, the researchers went on to identify five key factors for team success, and these findings tie in closely with the Lencioni model. **Here we examine these factors in a little more detail:**

1. Psychological safety

Individuals need safe space to take risks and make mistakes without fear of recriminations. Identifying and communicating our Belbin Team Roles – the behaviours we tend to adopt in a team – gives individuals a positive language to share preferences and discuss shortcomings. In Belbin theory, 'weakness' is not a dirty word – in fact, we talk about 'allowable weaknesses' of a particular Team Role as simply flip sides of a Team Role strength – a trade-off for playing a particular role to good effect.

2. Dependability

The team needs to ensure that work is done on time, and to a high standard. In Belbin terms, this means ensuring that there are those with **Implementer** and **Completer Finisher** behaviours present in the team. In particular company cultures – especially those which place a high premium on creativity and the beginning stages of a project – these roles can be neglected, with the result that the team starts well but delivers a poor result, or fails to deliver at all.

3. Structure and clarity

Clear roles, plans and goals are essential. Each person on the team needs to understand where they fit and what they have to offer. Belbin can clarify contributions, helping managers to assign work more effectively according to strengths. With a greater understanding of each other's strengths, team members know who to consult and how project teams might shape up.

4. Meaning

Work should be personally important to each one of us. Gallup has shown that employees who use their strengths every day are six times more likely to be engaged at work. In other words, playing to our strengths allows us to take ownership of our work, knowing that we can excel at, and be acknowledged for, our achievements. Belbin can help individuals to recognize and maximise those strengths, and to use them to best advantage when interacting and working with others.

5. Impact

People need to know that what they do matters and creates change. Work is more than just labour, and Belbin can help people take their 'pulse' on what is important to them at work, enabling them to bring their ambitions in line with the goals of the organisation.

Data and discussions

As Charles Duhigg wrote in the New York Times:

"The paradox, of course, is that Google's intense data collection and number-crunching have led it to the same conclusions that good managers have always known. In the best teams, members listen to one another and show sensitivity to feelings and needs."

Here at Belbin, we're fans of the scientific method. That's why we measure behaviour – it's observable, quantifiable and democratic: your team members can corroborate or contradict your own views, and those metrics can give you valuable insights into what you bring to the team, and how others understand that contribution.

However, we also know that data can only take you up to a point. Then it's conversations you need – with your manager, your colleagues, your team at large. Belbin can help open up those conversations, giving you a constructive, depersonalised language to help individuals and teams work to best effect.